

Dear ASTRALUX® Customers :

Also in the month of November we have some interesting news and facts which we like to present to you in this Newsletter for ASTRALUX® Customers.

New edge of quality management

ASTRALUX GMBH and ASTRALUX INC. are the first manufacturer of High Intensity Discharge Lamps having passed the process of product conformity certification by the well reputed German **VDE Testing and Certification Institute** (VDE Verband der Elektrotechnik Elektronik Informationstechnik e.V) . The **VDE** has tested and certified ASTRALUX® products conformity according to the international **IEC, EN** and **DIN EN** norms.

ASTRALUX® is authorized to use the registered symbol for the products.



This norm conformity is constantly kept under factory surveillance.

We are very proud to have met this requirements as the only manufacturer presently and we are sure that this certification underlines our commitment to highest quality.

SVL High pressure sodium vapour lamps¹



-Reg.-Nr. 132008

MVL High pressure mercury vapour lamps



-Reg.-Nr. 132008

HVL Metal halide lamps



-Reg.-Nr. 132008

¹ The VDE Certificates are attached to this newsletter in ACROBAT format .pdf (www.adobe.com)

MVLI Blended light lamps

Are not defined in any official international norm, but comply with the norms of **MVL** lamps.

In this process it was also tested and confirmed that ASTRALUX® products are in conformity with the European Directive 73/23/EEC and can bear the sign **CE** :

New products

From November 2000 on ASTRALUX INC.² has launched the range of ASTRALUX® High Intensity Discharge Lamps according to **ANSI, NOM** norms and specifications for the **NAFTA** markets, United States of America, Canada and Mexico.

SVL A	SVL A	Sodium vapor lamps AMERICA
MVL A	MVL A	Mercury vapor lamp AMERICA
HVL A	HVL A	Metal halide lamps AMERICA
MVLI A	MVLI A	Self ballasted mercury lamps AMERICA

The complete product range is available in a new individual packing design meeting the rules of US- and Mexican Authorities. Texts are in English, Spanish and French language. More information are available with ASTRALUX INC. .

New sales power for Europe

Mrs. Barbara Woelke will take over the head of our European Sales Department from 1st of November 2000 on. With her skills and profession owned during former engagements in the German Industry she will guide the German and European Sales & Marketing activities of ASTRALUX GMBH .
(Barbara.Woelke@ASTRALUX.NET)



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